



The Importance of a Technology Refresh

CLIENT Finck & Perras Insurance

INDUSTRY Insurance

INTRODUCTION

Finck & Perras is a full-service locally- and woman-owned independent insurance agency providing auto, home, business, and marine insurance across Massachusetts and beyond including CT, RI, ME, NH, and VT. The agency was established in 1935 and has extensive insurance knowledge and long-standing relationships with dozens of carriers and dedicated clients.

SOLUTION

Finck & Perras has been working with Sourcepass since 2004 for all IT-related matters so they knew Sourcepass would have recommendations for the best technology assets to help support the agency's business operations. Sourcepass was happy to help and procured, configured, and implemented 26 new Desktop PCs. The technology refresh provided the agency with:

- Improved performance and efficiency
- Enhanced security
- A competitive edge to position themselves for future success



PROBLEM

For over a decade, the agency has received yearly recognition as the "Best Local Insurance Agency" by various news outlets. With a strong reputation to uphold, Finck & Perras understands the importance of having the right technology assets in place to support its client base. Because of this, the agency requested a technology refresh, consisting of 26 Desktop PCs. Legacy technology assets can be a detriment to a business because outdated technology:

- Can hinder productivity and efficiency
- Often, lacks the necessary security features to protect against evolving threats
- Is difficult to support and maintain
- Deters a business from remaining competitive



CONCLUSION

As a highly respected and trusted insurance agency, Finck & Perras understands the importance of technology and strives to remain competitive in the market.

With the help of Sourcepass, Finck & Perras has optimized its infrastructure to support continued success.

"Sourcepass has always been quick to respond to us and has helped us tremendously over the years. When we decided to upgrade our technology, working with Sourcepass was a pleasure." Melissa Kukucka, Training & IT Coordinator