



Cybersecurity & Compliance

CLIENT

A Distribution Company
on Long Island

INDUSTRY

Retail

INTRODUCTION

This case study focuses on a Long Island distribution company of products used by the Department of Defense (DoD). They participate in the bid process with the Department of Defense (DoD) and all branches of the Armed Services.



PROBLEM

When the distribution company first came to Sourcepass in 2018, they were looking for security risk assessments and compliance gap analyses for NIST SP 800-171/CMMC, the compliance framework that is imposed by the DoD onto private companies that provide services and/or products used by the DoD. They wanted to solve the following pain points:

- Keep a competitive edge in the field.
- Become compliant with strict regulations.
- Avoid fines and fees for non-compliance.



SOLUTION

The distribution company formally moved to a cybersecurity and compliance agreement to improve their security posture and remain competitive in the industry. To do so, Sourcepass:

- Installed several preventative cybersecurity services (i.e., vulnerability scanning, log auditing and retention, dark web monitoring, phishing simulations & cybersecurity training, etc.).
- Performed compliance risk reduction processes.
- Provided ongoing IT support, training, and consulting services.



CONCLUSION

From a recent CMMC framework Interim Rule Score analysis performed by Sourcepass, the distribution company score improved by 149 points in just under two years on a Sourcepass agreement.

With the help of Sourcepass, the distribution company has made significant progress with its compliance efforts and are extremely grateful that Sourcepass has the experience and expertise to keep them compliant.

“Sourcepass has been great helping us ensure that we are compliant with strict regulations. Their support staff is absolutely amazing!” The Distribution Company Director