

# Cybersecurity & Compliance



## Introduction

This case study focuses on a Long Island distribution company of products used by the Department of Defense (DoD). They participate in the bid process with the Department of Defense (DoD) and all branches of the Armed Services.

## Challenge

When the distribution company first came to Sourcepass in 2018, they were looking for security risk assessments and compliance gap analyses for NIST SP 800-171/CMMC, the compliance framework that is imposed by the DoD onto private companies that provide services and/or products used by the DoD. They wanted to solve the following challenges:

- Keep a competitive edge in the field
- Become compliant with strict regulations
- Avoid fines and fees for non-compliance

## Our Approach

Sourcepass understood the unique challenges faced by this distribution company, particularly the stringent government compliance requirements that demanded meticulous attention to detail and robust security measures.

Leveraging its extensive experience and proven track record in delivering premier compliance services and solutions across various industries, Sourcepass was confident in its ability to provide the necessary services and support.

# Solution

The distribution company formally moved to a cybersecurity and compliance agreement to improve their security posture and remain competitive in the industry. To do so, Sourcepass:

- ✓ Installed several preventative cybersecurity services (i.e., vulnerability scanning, log auditing and retention, dark web monitoring, phishing simulations & cybersecurity training, etc.).
- ✓ Performed compliance risk reduction processes.
- ✓ Provided ongoing IT support, training, and consulting services.

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Sourcepass has been great helping us ensure that we are compliant with strict regulations. Their support staff is absolutely amazing!

- *The Distribution Company Director*

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## Conclusion

From a recent CMMC framework Interim Rule Score analysis performed by Sourcepass, the distribution company score improved by 149 points in just under two years on a Sourcepass agreement.

With the help of Sourcepass, the distribution company has made significant progress with its compliance efforts and are extremely grateful that Sourcepass has the experience and expertise to keep them compliant.



Sourcepass provides the technical expertise, strategic guidance, and impactful technology solutions to transform your company into a modern, secure, cloud-enabled business. Start your journey today by contacting us at 646.681.5528 or visit [www.sourcepass.com](http://www.sourcepass.com).