

Introduction

C&D Electronics, headquartered in Holyoke, MA, is a minority owned and operated business that provides electronic component distribution, logistics, and vendor managed inventory solutions to the aerospace, defense, commercial, and industrial markets.

Challenge

C&D is a multi-faceted company with clients in the National Defense, Entertainment, and Construction industries. Some of the most important technology-related goals for C&D include:

- The implementation and maintenance of cybersecurity compliance requirements.
- A trusted relationship with an IT vendor that makes optimal IT recommendations, implements them, and provides a detailed explanation of the process.
- A quick and easy way to resolve IT-related issues.

Our Approach

Sourcepass understood the challenges and pain points that C&D was faced with including the time and resource limitations of trying to comply with complex industry-mandated regulations.

The approach used to help C&D improve its compliance posture was to provide Security Advisory Services, led by a Sourcepass dedicated security advisor, that would fortify its digital infrastructure with proactive, informed, and effective security measures to address vulnerabilities, comply with industry regulations, and bolster its overall cyber resilience.

Solution

C&D has been working with Sourcepass for well over a decade. Some of the value we provide to C&D includes:



Expert cybersecurity advisory services to help C&D achieve vigorous industry compliance requirements.



A true IT partner that focuses on helping C&D achieve optimal business outcomes.



An exceptional, empathetic service engagement that understands the urgency of business challenges and quickly resolves technology-related issues.



Sourcepass has been leading us with our compliance efforts...When we submit a ticket, they work with us, implement the fix, but also walk us through the process...so next time, we can alleviate the problem ourselves.

- Hector Santiago, Quality Control



Conclusion

Various industry sectors are required to adhere to rigorous compliance regulations when engaging with vendors. Sourcepass effectively assisted C&D in achieving compliance and continues to support them in maintaining compliance through ongoing assistance, expert advice, policy updates, and regular reviews to ensure that security measures are current.

Beyond merely meeting compliance requirements, C&D can confidently highlight its dedication to maintaining high operational and security standards.

