Introduction

Universal Traffic Service (UTS) is a premier partner for manufacturers, distributors, and importers who seek full-service strategic transportation management. Its services go beyond rates into value-rich areas such as proactive communication, cost management, and system integration.

Challenge

UTS was experiencing a licensing issue with its Microsoft Dynamics GP provider that needed to be resolved quickly. UTS had been using the Microsoft Dynamics GP solution as a stable and reliable accounting platform, with functionality such as Collections Management and Refund Check features becoming important aspects to its daily operations.

UTS relies on the flexibility of Microsoft Dynamics GP, the customization of manual payment import, and the ability to email remittances for payables and receivables.

Our Approach

With decades of experience with a comprehensive range of business software around the Microsoft Dynamics 365 and Dynamics GP software platforms, Sourcepass was confident that they could remediate the issue for UTS.

As part of its full-service strategy of requirements analysis, re-engineering services, implementation, and professional Dynamics software support, Sourcepass was well equipped to get to the bottom of the issue.

Solution

UTS reached out to Sourcepass Infinity for guidance and recommendations to see if they could help resolve the Microsoft Dynamics GP licensing issue.

Not only was Sourcepass Infinity able to resolve the licensing issue for UTS, it was also able to offer recurring, annual enhancements at a reduced cost, creating immediate ROI for UTS.



Sourcepass Infinity is able to provide the technical support that UTS needs, while maintaining a professional and pleasant working relationship. Jack and his team have been a pleasure to work with for many years.

Julie Norman, Vice President - Finance at UTS



Conclusion

Sourcepass Infinity not only successfully resolved the licensing issue for UTS, but also provided a strategic advantage by offering recurring, annual enhancements at a reduced cost. This proactive approach not only ensured that UTS's systems remained up-to-date and fully functional, but also delivered significant cost savings. The immediate return on investment (ROI) was evident as UTS benefited from continuous improvements and optimizations without the burden of additional expenses.

This comprehensive solution underscored Sourcepass Infinity's commitment to delivering value and efficiency, enhancing UTS's operational capabilities and financial performance.

