S∋URCEPASS[™]

CASE STUDY: CENTRIX

Staff Augmentation for IT Needs



Introduction

Centrix is a leader in the development and sales of products and materials that "Make Dentistry Easier" and improve patient care. Founded by a dentist in 1970 to solve real problems real dentists face every day, Centrix continues to strive to improve dentistry through constant innovation. Centrix also has an active contract manufacturing and product design business with expertise in precision material placement devices serving dental, medical, veterinary, and industrial markets.

Challenge

Innovation isn't always easy as it involves fluctuating demands to quickly respond to market changes, seasonal demands, or project spikes. Because of its mission, Centrix needs the flexibility to scale its workforce up or down based on current requirements without the long-term commitment of hiring full-time employees. They needed help with:

Implementing new technology

- Optimizing operational efficiency
- Supplementing the team with expertise for special projects

Our Approach

Sourcepass recognizes that businesses frequently require IT services to fill both temporary and long-term roles with skilled technicians and engineers. These professionals can enhance the team on either an as-needed or full-time basis.

To address this need, Sourcepass provides Staff Augmentation services, enabling businesses to swiftly adapt to changing demands without the necessity of hiring permanent full-time staff.

Solution

Sourcepass is able to provide Centrix with an onsite technician that has the expertise needed for specific tasks or projects. Whether it's implementing new technology or optimizing operational efficiency, Sourcepass provides this service to reduce the time and cost associated with recruitment while also ensuring that Centrix is equipped with the latest skills and knowledge to stay competitive in the market. Other benefits of Staff Augmentation for Centrix include:



Enabling regular employees to focus on their strengths allows them to concentrate on core competencies and strategic initiatives, driving growth and innovation.



Partnering with experts to facilitate knowledge transfer within the business helps internal team members acquire new skills and gain insights into emerging technologies.

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We are happy to be working with familiar faces for IT support and glad we have an onsite resource to help out with our IT needs.

- Robin Bruce, Vice President Finance Accounting

Conclusion

Hiring full-time employees involves significant costs, including salaries, benefits, training, and overhead. Staff Augmentation allows you to bring in skilled professionals on a temporary basis, reducing these expenses. You only pay for the talent you need, when you need it, which can lead to substantial cost savings.

Contact us to learn more about how Sourcepass can help your business with Staff Augmentation services.



Sourcepass provides the technical expertise, strategic guidance, and impactful technology solutions to transform your company into a modern, secure, cloud-enabled business. Start your journey today by contacting us at 646.681.5528 or visit <u>www.sourcepass.com</u>.