Total Network Visibility & Reliability

Introduction

Professional Group Plans (PGP) is a full-service General Agency specializing in employee benefits for brokers. PGP staffs over 125 employees based across Hauppauge, NY, Manhattan, and New Jersey. PGP serves over 60,000 employer groups with well over 600,000 covered lives. PGP takes pride in its reputation and maintains close relationships with all major insurance carriers and industry-leading vendors.

Challenge

With three branches, two offices, one data center, and 125 employees, keeping everyone connected was a high priority for PGP to uphold its reputation.

PGP wanted to establish a network connection across the entire business with the following attributes:

> Cost-effective

> High Quality & Visible

> Secure & Reliable

Our Approach

Sourcepass GOV excels in helping clients establish robust network connections across an entire business by conducting a detailed analysis of a client's current network infrastructure and business requirements. Using this information, Sourcepass GOV designs a customized network architecture that ensures seamless connectivity and optimal performance.

With its robust solutions that incorporate the latest technologies to enhance security, scalability, and reliability, Sourecpass GOV's team of experts began a meticulous configuration that would ensure it would meet all operational need and drive overall business efficiency.

Solution

With the engineering and technology background of the SourcepassGOV team, SourcepassGOV understood PGP's challenges and presented them with a state-of-the-art SD-WAN solution to replace the existing, unreliable connections.

This equipped PGP with a network that has total visibility and control with error correction for increased reliability. Additionally, NOC services were implemented to monitor the SD-WAN system for security and reliability.

> Sourcepass GOV presented a technology improvement and cost savings to my business that I was unaware of. The implementation, customer service, and continued NOC service was and is exceptional.
>
> *-Anthony Kuefner, Director of Technology at Professional Group Plans*

Conclusion

Sourcepass GOV was able to provide PGP with a state-of-the-art solution that provided increased reliability with a network that has total visibility and control backed with NOC monitoring for security. The cost savings upon project completion was $55,000.